

# GIGI BRIENZA

NEXT LEVEL NOW, INC. 16 PEASE BOULEVARD, PORTSMOUTH, NH 03801 (603) 433-4783 gbrienza@nextlevelnow.net

## ■ SKILLS & SUMMARY

- PURCHASING/PROCUREMENT
- STRATEGIC PLANNING
- DEMAND PLANNING
- PROJECT MANAGEMENT
- RFP & CONTRACT ADMIN.
- BUDGET MANAGEMENT
- QUALITY MANAGEMENT
- TEAM LEADERSHIP
- SPEND ANALYSIS

*Accomplished sourcing, supplier development, and supply chain leader combines Master's degree with 15 years of cross-industry experience at high-profile companies including Oxford University Press, Stonyfield Farm, Bristol-Myers Squibb, and Pillsbury. Proven success fueling continuous improvements in supply chain and sourcing operations. Strategic thinker recognized for commitment to excellence and integrity. Excellent communicator and innovative problem solver.*

## ■ PROFESSIONAL EXPERIENCE

CHIEF OPERATIONS OFFICER, NEXT LEVEL NOW, Inc., Portsmouth, New Hampshire August 2017–Present  
*COO for hire across various industries. Industries serviced; manufacturing, hospitality, and pharmaceutical.*

- > Analyzing operational position and recommending actions to improve performance
- > Providing interim operations management and leadership
- > Analyzing spending and providing recommendations
- > Delivering ongoing supply strategy management
- > Providing contract management and administration to support business operations

THE RAYMOND GROUP Manchester, New Hampshire 2015–Present

*Director, Strategic Sourcing & Operations Management Consulting*

STONYFIELD FARM Manchester, New Hampshire

*Director, Sourcing & Supplier Development*

OXFORD UNIVERSITY PRESS USA New York, New York

*Vice President, Content Operations*

U.S. division of \$1B global publishing company.

BRISTOL-MYERS SQUIBB COMPANY Princeton, New Jersey

*Associate Director of Supply Chain, Global Sourcing, & Supplier Management*

Leading global pharmaceutical with 28K employees and \$18B in annual revenue.

THE PILLSBURY COMPANY Minneapolis, Minnesota

*Senior Buyer, Global Strategic Sourcing*

Leading provider of baking ingredients, refrigerated baked goods and other foodstuffs with over \$7B in annual sales.

## ■ EDUCATION

*Master of Science* in Agricultural Economics/Applied Economics

University of Minnesota – St. Paul, Minnesota 2001

*Bachelor of Science* in Agricultural Economics/Applied Economics

University of Minnesota – St. Paul, Minnesota 1998